

# FABHIND



Our plants are based on the unique Nigata design, which makes them less complicated, and they deliver total lifecycle costs with their improved thick liners.

**Mr. Ritesh Prajapati, CEO**

***Our strength lies in our quality products, prompt maintenance and after-sales service***

Our company started in 1991 with a single machine. Now, we have three large manufacturing units in Ahmedabad and one service center each in Andhra Pradesh and Maharashtra. We keep upgrading our machines. Adequate stock of parts is always available to customers. Our skilled team of service engineers provide 24x7 prompt service after commissioning of a plant, and we provide intensive training to clients and their machine operators.

Our strength lies in offering quality products and in providing complete satisfaction to our customers with prompt maintenance and after-sales services.

***Our vision is to develop eco-friendly & cost-competitive products in India, and for India***

We want to offer high quality products for the country's infrastructure development. We will make a substantial investment in R&D, as our current focus is on improving the quality of our products, using advanced techniques which will make plants more eco-friendly, easy to operate and more efficient.

We manufacture asphalt batch mix plants based on our close study of the operational requirements of Indian contractors. Currently, we have plants of capacities ranging from 100 to 160 tph. Our plants are based on the unique 'Nigata' design, which makes the plant less complicated and eco-friendly to operate. The design also makes the plant deliver total lifecycle costs, due to their improved materials such as the improved thick liners.

Our plants are also cost-competitive to own and operate, as most of the fabrication jobs and other critical components are made in-house. This makes our plants, easy to service too.

***In case of any problem in our equipment, we take virtual control of the system and handle the problem from anywhere***

Automation and the Internet of thing, is the USP of our product which help us to keep track of our machines and solve software-related issues without sending service engineers on-site. It saves a lot of time and problems can be sorted out without any delay.

In our heavy road construction equipment, the whole operation is done through control panels which are SCADA-enabled. So, in case of any issue, we take virtual control of the system and handle the problem from anywhere.

***We have coped well with the challenges posed by demonetization and GST***

We have observed some impact on the sales of construction equipment in 2017 due to demonetization and GST. We faced some challenges but came out strongly. We have penetrated the market to a great extent, having installed more than 50 Asphalt Batch Mix Plants in various states of India.

***At Excon 2017***

Excon is a great platform to launch technically advanced products and meet customer demands. The show provides us an opportunity to meet new and existing clients. Being focused in offering road construction equipment, we'll display our technically advanced Asphalt Plant and Concrete Batching Plant.

